



## **Enhancement Manager**

### **Company Description**

Terry's Landscape is a rapidly growing, family-owned company located in Katy, Texas. Since 2011, we have provided commercial landscaping clients across Greater Houston with high-quality construction, maintenance, enhancement, and irrigation services. We offer exciting career paths in an enjoyable environment and describe our mindset as "Growing People, Growing Plants." Our mission is to enrich the lives of team members while providing exceptional service to our communities and having fun in the process.

Terry's Landscape offers:

- Outstanding team culture based on positivity, accountability, personal growth, and safety
- Hands-on job training and leadership development
- Excellent opportunities for advancement
- Fun team-building events
- Competitive pay and benefits

### **Job Description**

The Enhancement Manager (EM) is responsible for managing a variety of landscape enhancement projects and leading teams that generate enhancement revenue. This is a fast-paced role that requires a high level of detail and planning. The EM will work with the operations teams to assist with designing, quoting, and executing approved jobs. The EM has an eye for the details that beautify any landscape and makes it unique.

The EM role also involves:

- Overseeing all enhancement project activities to include planning, sequencing and scheduling
- Conducting regular site visits to ensure client expectations are being met or exceeded
- Ordering materials and managing logistics
- Identifying and resolving customer concerns with a high sense of urgency
- Applying costs and time for team to allow for revenue forecasting and tracking

### **Essential Qualifications**

- Experience in pruning methods, seasonal color installation, plant installation and crew management
- Landscape design experience, ability to sell enhancements, and good client management skills
- Excellent organizational and problem-solving skills, along with strong attention to detail
- Ability to schedule multiple projects, prioritize work, and perform several tasks simultaneously

### **Desired Qualifications**

- 2-4 years of experience as a supervisor/manager
- General knowledge of irrigation systems and turf management programs
- Bilingual in Spanish and English

*THE INFORMATION CONTAINED HERE IS NOT INTENDED TO BE A THOROUGH LIST OF ALL RESPONSIBILITIES, DUTIES AND QUALIFICATIONS REQUIRED OF INDIVIDUALS PERFORMING THE JOB. THE QUALIFICATIONS DETAILED IN THIS JOB DESCRIPTION ARE NOT CONSIDERED THE MINIMUM REQUIREMENTS NECESSARY TO PERFORM THE JOB, BUT RATHER AS GUIDELINES. THEY MAY VARY FROM POSITION TO POSITION.*